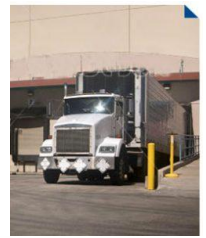


# COGS Forecasts & Price Management

## Problems we solve

- Predicting food costs accurately for restaurant management stakeholders
- Integrating risk management, demand forecasts and purchasing
- Managing restaurant price stability
- Simplifying price-to-stores management for purchased items



---

*Automated COGS forecasting and price management for financial and operational managers, suppliers, and restaurant managers.*

---

## Why use SCA Planner COGS Forecasts & Price Management?

SCA Planner COGS Forecast & Price Management automates your COGS forecasting and projections process for 80% higher forecast accuracy, real-time tracking and audience-specific reporting. Our solution integrates across demand forecasts, risk management, carryover variances, and supplier costs and contracts in real time to make COGS forecast reliability a business driver.

## Capabilities

- Generates predictable, reliable forecasts for 4 to 8 quarters
- Improves long range accuracy by 80%, short range by 90%
- Manages COGS against changing products, commodity price swings and demand
- Provides reliable analysis for both business and restaurant managers
- Improves team productivity, reporting and variance tracking

## The Solution

- Cloud-based SaaS application for all participants
- Uses SCA Planner Contract Management, COGS and Supplier Management modules
- Implementable for all or selected purchased items
- Unlimited users
- Works seamlessly with other processes and optional add-ins

## *Benefits Include:*

- > *Reduce operating capital*
- > *Smooth food prices at stores*
- > *Improve and manage store margins*
- > *Deliver fast, accurate forecasts, within a week*
- > *2/3 less forecasting effort*
- > *Reflect all accrued variances in forecasts*

# KEY FEATURES

## Commodity Risk Managers

- ✓ COGS forecast, projections, and market insights
- ✓ Integration of risk management into forecasting
- ✓ Demand forecasts, product changes, and latest ingredient profiles for commodity demand profiling
- ✓ Increased visibility of the savings and cost stabilization impact of risk management
- ✓ Automated real-time reporting of COGS forecasting and commodity risk management

## Purchasing Managers

- ✓ 80% less forecast-to-actual variance
- ✓ Price fluctuation balancing with total variance within target periods to smooth store pricing
- ✓ Forecasts built directly from contracts, supply plans and raw material futures contracts
- ✓ Impact of volume changes reflected in prices and forecasts
- ✓ Impact of variance balances incorporated into forecasts
- ✓ Engage suppliers in forward visibility and related cost improvements
- ✓ Build data-driven reporting and management practices with your supply base

## Finance Managers

- ✓ Real-time cost visibility
- ✓ Planning for promotions, inventories, and product and ingredient changes
- ✓ What-if analysis for commodity changes and volume swings
- ✓ Reliable overhead allocation management
- ✓ Dependable variance insights for stakeholders
- ✓ Automated reporting by audience and region

## Food Suppliers

- ✓ Demand data for collaborating with customers
- ✓ Future cost data for customers
- ✓ Cost and volume data for customer marketing support