

SCA SCAnalyzer Software Module Enhances Global Foodservice Retailer's Budgeting Process

Challenge

One of the world's leading global foodservice retailers identified several gaps in their Budgeting and Supplier Performance Review process including:

- Inconsistent processes across regions and among suppliers
- Manual, time-consuming procedures for data collection, analysis and review
- Multiple disparate data sources
- Time consuming rounds of analysis, review and discussions between supply chain managers, suppliers and others
- Difficult to track and monitor budgeted costs and identify variance drivers

Solution

SCA Technologies, the leader in predictive cost management software solutions was engaged to facilitate the design, development and implementation of a new budgeting process. SCA consultants teamed with the organization's supply chain managers, suppliers, distributors and other stakeholders to understand the company's business needs, current budgeting processes and potential gaps. The result was the design of a streamlined budgeting process based on best practices, that is simple to use and easy to implement.

SCAnalyzer, the cornerstone of SCA's software suite, **SCAplanner™** provided the company with enterprise-wide budget analysis around financial and operational factors enabling collaboration among different business units. The software allowed supply chain managers to quickly create a solution that meets evolving business needs by evaluating historical trends and benchmarks among suppliers. In addition, **SCAnalyzer** empowered managers to identify potential cost variances and take appropriate and timely corrective action.

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About SCA Technologies

Since 1999, our predictive cost modeling, optimization and cost management capabilities have **helped our clients reduce their delivered cost of goods sold (COGS) by 3% - 5%, saving over \$250 million each year. Our clients include Fortune 500 companies such as McDonald's, NCR, Church's Chicken, Bama Companies, Baldinger Bakery and H. J. Heinz.** Led by a management team of highly experienced professionals from prominent companies like Xerox, Mobil, JD Edwards, PWC, Heinz and Cartesis, SCA is the only company that combines an integrative and collaborative approach with a powerful *"total cost-to-serve"* methodology. SCA Technologies is headquartered in Pittsburgh, PA with offices in Chicago, IL and Delhi, India.

Results

- Standardized process for budget, actual and variance reporting across all suppliers and business units
- Developed yield benchmarking report identifying operational targets for suppliers and over \$40MM in potential savings through best practices and process improvement
- Modeled financial impact of expanding grow-out capacity vs. buying meat on market
- Targeted cost for the evaluation year was established by taking the previous year's actual costs and adjusting for commodity cost projections, product specification changes, and roadmap/cost-to-serve savings

For more information on SCA products and solutions contact: sales@scatech.com, or visit our website at www.scatech.com.

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SCA Technologies
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